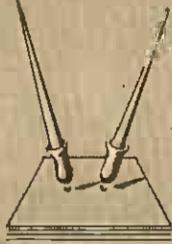




WHITE

Official Publication of the



COLLAR

Office Employees International Union



North Central Organizational Conference Draws Crowd



At the recent Madison, Wis., meeting of the North Central Organizational Conference Robert Davidson, Harold Seavey and E. P. Moats, representing the Twelfth, Thirteenth and Fourteenth Region of the AFL-CIO, addressed the conference meeting, along with International President Coughlin. Also in attendance were Leon Stancy of the Twelfth Region and Gordon Olsen of the Fourteenth Region. Local 39 was luncheon host for the delegates.

Canadian Union Joins OEIU

OTTAWA, Can.—The Office and Professional Workers Organizing Committee of the former Canadian Congress of Labor has joined forces with the OEIU. The gain of several hundred new OEIU members was worked out in a most cordial atmosphere between Secretary-Treasurer Mary Kehoe of the Organizing Committee and Secretary-Treasurer J. Howard Hicks and Vice President Edward Beaupre of the International Union.

The Office and Professional Workers Organizing Committee was the white collar arm of the former Canadian Congress of Labor before merger of the latter with the Trades and Labor Congress of Canada into the present Canadian Labor Congress. The OEIU had been affiliated with the Trades and Labor Congress for many years.

Members of OPWOC are employed in a wide range of occupations throughout all of Canada. In most instances local unions of the Organizing Committee are expected to merge with established OEIU local unions and in several cases new local unions will be chartered, notably in Winnipeg and possibly in Toronto. Officers of the International Union hailed the merger of the two groups as the solidifying of the white collar movement in Canada and the implementing of greater unionization strides among unorganized office workers in this country.

International Paper Signs New Agreement with OEIU



Above is a picture of the recent negotiations between Office Employees International Union Locals 71, 80, 209, 203 and the International Paper Company, Southern Kraft Division held at Mobile, Ala. The group turned from the bargaining table and seated in front of the table is the OEIU committee, left

to right: E. C. Lovitte, Louie E. Combest of Local 209, Kreepe, Miss.; E. R. Nix, Jr., W. E. Coyle, Jr., of Local 80, Panama City, Fla.; Perry E. Mann of Local 71, Mobile; J. O. Bloodworth, OEIU vice president; Dewey Hardy, Local 71; J. W. Peacock, Local 80; Dorothy O. Teel, Local 233, Georgetown, S. C.; Ruth Brown of Local 71,

and Ethel Ballard of Local 233. The company was represented by mill managers and personnel directors headed by H. S. Galloway, secretary treasurer and D. H. Barrow, manager Industrial relations. This agreement resulted in a 7 per cent general increase, which averages 14.35 cents per hour.

Pelbrook Salesmen Ratify New Pact

After months of direct negotiations and appearances at the State Mediation Board, an agreement was reached on behalf of the Pelbrook salesmen who sell Miller High Life in the New York Metropolitan area.

The main features of the new agreement are:

1. The Local 153 4 1/2 % Welfare Plan;
2. Basic salary increase of \$2.50 per week effective March 1, 1956;
3. Increases in car and personal expense;
4. Many accounts which were heretofore house accounts were made commissionable.

The agreement negotiated by Shop Stewards Peter Reynolds, Harold Syron, Harold Laub, and Business Representative Walter C. Gorry is of one year duration.

The agreement was ratified after considerable discussion.

Local 10 Wins Back Pay for Members



Above is a picture of business representative Thelma O'Dell handing Sister Tanzesta Orr a check for \$196.25, which represents the settlement of a dispute regarding improper classification of employees at

Cement Masons Local 154 in Detroit, Mich. It was necessary to place a picket line on this office for a day and a half. The new contract provides for a \$5 per week increase.

OEIU Wins Four More Elections

The Office Employees International Union has recently won four NLRB elections.

About 75 adjusters in the Travelers Insurance Company at Boston, Mass., voted to be represented by Local 6.

In Los Angeles the office employees of the Hershey Drive-It Company voted for OEIU to represent them rather than the Teamsters. In a unit of 44 people the Teamsters received only three votes.

In Hartford, Conn., the salesmen of the Cott Beverage Corp. voted unanimously to have the OEIU as their bargaining representative.

In Marseilles, Ill., the estimators and planners of the National Biscuit Company voted to be represented by the OEIU. This now makes OEIU the bargaining agent for all of the employees of this company in the Marseilles plant.

Columnist Backs Office Unionization

WASHINGTON, D. C.—Mary Haworth, syndicated columnist whose daily reports have thousands of followers and appear in the Washington Post and Times-Herald and other newspapers throughout the United States, recently strongly backed unionization of white collar workers.

Replying through her column to a letter received from office workers complaining that pay increases and improved employment conditions were extended to unionized employees of their firm but that they had been unable to convince their employer that they should also be extended similar consideration, Miss Haworth said that the "group was suffering for lack of effective bargaining power" and went on to point out that the only answer lay in unionization.

After first blasting the all too frequent white collarite attitude that they are not labor in the same sense as more manual workers, the columnist explained the usual processes involved in establishing collective bargaining relationships between management and unions. She also carefully explained that office workers should organize into unions such as the OEIU and pointed out that management is prohibited by federal law from discriminating against such workers when they unionize.

In a letter to Miss Hayworth expressing appreciation for her column, OEIU Secretary-Treasurer J. Howard Hicks told the columnist that she had "rendered a real service to your white collar readers by pointing out that there are bona fide unions to represent them in dealings with management in precisely the same manner as unions for workers of other callings." Pointing to the achievements of tens of thousands of OEIU members in the United States and Canada, Hicks went on to declare that "There are hundreds of thousands of non-union office workers who would find a quick, honorable and effective way of overcoming their employment problems if they would but listen to others of their own kind who are staunch union advocates."

WHITE COLLAR

Official Organ of
OFFICE EMPLOYEES INTERNATIONAL UNION
Affiliated with the AFL-CIO

HOWARD COUGHLIN,
President

J. HOWARD HICKS,
Secretary-Treasurer



Room 1101
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New York, N. Y.

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Union License Law Goes to Court

The International Union of Electrical Workers, AFL-CIO is testing a Carrollton, Ga., license ordinance which provides that union organizers must be licensed at \$1,000 each and, in addition, must pay \$100 for each day they organize on behalf of a union.

A lower court in the State of Georgia refused to take the case. However, the U. S. Court of Appeals at New Orleans not only agreed to take the case, but referred to the tax as exorbitant and punitive, with its purpose to prohibit rather than to regulate.

A favorable decision in this case would, once and for all, do away with these ridiculous laws which are cropping up in various cities and towns, mostly in right-to-work states. These statutes, aimed at outlawing trade unionism, would seem to be more indicative of a dictatorship rather than an American democracy.

We wish the IUE well!

Living Costs on the Rise

In accordance with figures recently published by the Bureau of Labor Statistics, the Consumer Price Index for June 15 reached 116.2, which is a 0.7 per cent increase over May. The June rise is the fourth consecutive monthly increase in living costs as reflected by the Consumer Price Index.

Montana Right-to-Work Attempt Defeated

The Montana Federation of Labor, led by President James S. Ueber, was joined by the Montana Farmers Union and a large number of ministers and educators in a successful fight to defeat an effort to place a right-to-work proposal on the ballot next November. Proponents of the right-to-work initiative failed in their efforts to get a minimum of 8 per cent of the people who registered and voted in the last election to sign a petition supporting the initiative measure.

It would appear, particularly after the repeal of the right-to-work law in Louisiana and the recent successful fight against this initiative in Montana, that the American people are beginning to recognize right-to-work laws for what they really are. The efforts of the anti-union forces in the U. S., to eliminate trade unionism through right-to-work laws, are slowly and surely being repulsed.

NLRB Compliance

We have on numerous occasions notified our local unions of the necessity for compliance with the National Labor Relations Board, insofar as affidavits and financial data are concerned. The NLRB has stiffened its policy recently. In a number of instances where a successful election has been held within the previous twelve months, the Board has decertified unions when such unions have failed to file financial data required by the Labor-Management Relations Act of 1947. Previously when unions have been late in filing because of vacations, sickness, or other good reasons, the Board had granted an extension of time for filing purposes. The NLRB is no longer granting such time extensions and is now taking the position that unions will lose their certifications unless all required information is filed timely.

Rx

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Activities of Conferences and Local Unions

Nichols, Fla.—Secretary-Treasurer Imogene C. Davis of Local 237 reports the reopening of an agreement with the Virginia-Carolina Chemical Corp. The new contract provides for an across the board increase, plus improvements in the method of layoff and rehiring after layoff, as well as providing for leaves of absence.

★ ★

Pittsburgh, Pa.—Local 33 reports the renewal of their contract covering the employees of the Construction Industry Welfare Fund of Western Pennsylvania. This contract provides for an additional holiday on Good Friday and a \$7 a week across the board increase, plus an \$11 increase for the starting rate of experienced employees.

★ ★

Providence, R. I.—Northeastern Conference Organizer Leo Wallace reports the re-negotiation of a contract between Nabisco and Local 76. Among the improvements was a 10-cent across the board increase and the inclusion of a company-paid major medical plan.

★ ★

Keene, N. H.—Local 270 reports a \$15 per month across the board increase, plus an additional holiday the day after Thanksgiving and general improvements in the contract language as a result of recent negotiations with the Pittsburgh Plate Glass Company.

★ ★

Pasco, Wash.—Robert C. Hensley, president of Local 100 reports that in an NLRB election recently held at the Jones Construction Co., the employees voted better than 12 to 1 to be represented by the OEIU. At the present time Local 100 and the company are in the process of working out an agreement.

★ ★

Longview, Wash.—Northwestern Conference Organizer J. E. Corum announced the renewal of a contract with the Highland Dairy. This renewal contract provides for automatic progression of 5-cent per hour for six months until the top of the range is reached. Previously, this company had only minimum scales in each labor grade. There is now a spread of 30-cent per hour

in each classification which will be reached in three years. This contract further provides for three weeks vacation after 10 years and an extra day off when a holiday falls in the vacation period. A provision to allow leave of absence was also agreed to.

★ ★

Orange, Conn.—Northeastern Conference Organizer Justin Manning announces the recent signing of a renewal agreement for the office employees of the Wilson H. Lee Company in Orange, Conn., affiliated with Local 123.

Benefits include 100 per cent Un-

ion Shop, 3 weeks vacation after 5 years service, job posting, group life insurance and group accident and health insurance financed entirely by the employer, seniority on promotions and lay-offs, and grievance procedure with Connecticut State Board of Mediation and Arbitration as final and binding step. Also negotiated was a \$3 across the board increase and an agreement to immediately review and correct existing wage inequities.

Steward Nate Maggi of Local 123 assisted Manning in the negotiations. The wage increase is retroactive to July 1.

Signing at Portland, Oregon



Some 70 employees of Oregon Physicians' Service employed in five cities throughout the state received salary increases ranging from \$5 to \$45 monthly, following completion of the first agreement between the medical plan and Local 11. Secretary-Treasurer James N. Beyer of the local union said the average salary adjustment amounted to \$30 monthly. The new agreement which runs until mid-July 1957 also provided employees of the plan with a substantial improvement in vacation schedules, increased sick leave provisions, job security, the opportunity to bid on higher paid positions as openings occurred and a method of handling on-the-job grievances. Membership in Local 11 is assured for all those covered by the agreement. Pictured above at the signing of the new contract in Portland are Beyer; Organizer Frank H. Sawyer, Local 11, and Joseph E. Harvey, Jr., general manager, Oregon Physicians' Service. In reporting completion of the agreement, Beyer stated that "negotiations were marked with a very fine degree of harmony displayed by the management throughout our dealings." Officials of Local 11 interpret culmination of the union's Oregon Physicians' Service program as the springboard for intensified interest in unionization among employees of other similar plans, notably Blue Cross and Blue Shield, and similar workers employed in the insurance field generally.

Canada Dry Employees Ratify Pact

New York, N. Y.—At a meeting recently held in the Cornish Arms Hotel, the membership of the Canada Dry office ratified a new agreement with their Company.

The agreement, which was unanimously recommended to the membership by the Negotiating Committee, was virtually a totally new contract. For months a study had been going on to determine the better features of contracts in Local 153 and Canada Dry employees who participated in the Local 153 Educational Committee program familiarized themselves particularly with the Model Agreement of the International Union.

The contract embodies, for the first time: A thirty-five-hour work-week; Automatic increases from the minimum to the midpoint; a joint Union-Management merit review from the midpoint to the maximum; the Local 153 Welfare Plan; the Technological (Automation) Clause of the International Union; the strike protection clause of the International; a protective clause which assures Union representation in any location which Canada Dry might open anywhere in the Greater

New York Area; the dues check-off for the first time in the history of the Industry; cumulative sick leave with no limit; in the event of death while employed at Canada Dry, the member's beneficiary will receive the cash value of the amount of sick leave accumulated at that point; in the event of retirement, the retired member will receive the cash value of his accumulated sick leave; the vacation schedule improved to two (2) weeks and one (1) day after six (6) years, two weeks and two days after seven years and so on to three (3) weeks after ten (10) years. In the eleventh year, three (3) weeks and one (1) day and so on until four (4) weeks' vacation after fifteen (15) years of service. The across-the-board increase was \$3 in the first year; the commencing of the automatic increases and vacation schedule in the second year; and \$3 in the third year. The wage increase, in conjunction with the automatic increases, resulted in a net gain of \$10 per week for Labor Grade 1 (Office Boy) and corresponding step-ups to a net increase of \$15 per week for members at the mini-

imum of Labor Grade VI.

In addition to the cash increase in salary, the members will be relieved of paying premiums on their Life Insurance for the first \$2,500 of Life Insurance, premiums for their Blue Cross coverage for themselves and their families and premiums for the disability benefits which they have presently been paying under the New York State Disability Law. In addition, the Company has agreed to permit the employees to purchase \$2,500 more of Life Insurance for which the employees will pay 60 cents per thousand and the Employer will pay the remainder of the premium due.

The accomplishments of this Committee and the amount of work and effort that was devoted to achieving this near-ideal agreement cannot be totally estimated but it was certainly a job well done.

The Committee consisted of Chief Shop Steward Dorothy Enny aided by Pauline Clarke, Virginia Burdette, Bruno Groppi, Seymour Freundlich and Don DiVito. Representing Local 153 in the negotiations was Business Representative John Fleming.

Kennecott Copper Signs with Local 286



Shown above is the negotiating committee of Local 286 of Bingham Canyon, Utah, signing a three-year contract with Kennecott Copper Corp., which contains many improved benefits in health and hospital insurance, wage increases and pension benefits. Seated left to right are Arden E. Webb, and

Donald J. Evans, President and Vice President, respectively, of the local union. Standing left to right are L. F. Pett, general manager of western operations; F. C. Green, assistant general manager, local financial secretary B. W. Redman and W. J. Pollock.

OEIU Sponsored Team Wins Tournament



The members of Local 95 at Wisconsin Rapids, Wis., are very proud of the fact that one of the Women's bowling teams which they sponsored in the recent Wisconsin State Federation of Labor bowling tournament won first place in the women's division. This was quite an accomplishment inasmuch as teams from many cities in the State of Wisconsin representing all types of organized labor were entered. Shown in the picture from left to right are: Susan Kroll, Nancy Habek, Georgia Gerum, Don Mortensen, President of Local 95, receiving the sponsor's trophy from

Werner Schaefer, director of the tournament for the Wisconsin State Federation of Labor, Carol Kuechle and Elayne Smith. The girls are all members of Local 95, employed in the offices of Consolidated Water Power and Paper Company at Wisconsin Rapids. Of interest is the fact that the girls rolled the highest score ever rolled by a women's team in the 13-year history of the tournament. Their score was 2946 pins. No other team came within 200 pins of their score which, incidentally, was only 30 pins less than that scored by the winning men's team.

Credit Union Signs with Local 42



Local 42 in Detroit, Mich., has been concentrating on credit unions throughout the State of Michigan. Pictured above signing the first contract with Packard Credit Union are, seated left to right: Winifred Shapero, business representative of Local 42, William Levandoski, officer of the credit union, and Peggy Averill, representative of Local 42.

Others in the picture consist of the Packard negotiating committee and employees of the credit union. Other credit unions recently organized which have now signed contracts are Chevrolet Gear and Kelsey-Haynes. Local 42 holds over 200 contracts, of which about 50 are in the credit union field.



Canadian Corner

BY LLOYD CHAPMAN
President, Canadian Organization Conference



Montreal, Quebec — The members of local 57, have accepted and signed their first labor agreement with the Continental Can Co. This agreement provided for: Modified Union shop, Check-off of Union dues, Seniority clauses with Promotion, lay-off and recall, Job posting provisions, Vacation, Paid holiday and grievance procedure provisions.

The agreement retroactive to the date of certification March 6, 1956, is for one year, and gives the employees the following benefits in wages: The company will pay the difference between \$20 per month and 5 per cent received in increase on October 1, 1955. All employees not at minimum to received minimum of their classification, this resulted in increase, being granted up to \$110 per month for one employee.

All employees not at maximum of their range will receive an increase of \$18 per month effective September 1, 1956.

The Company will negotiate with the union a base rate structure and job increments range, and a job evaluation will be made applicable in a parallel manner with the hourly production and maintenance units of the CCC. The results of this new evaluation when completed will be retroactive to the date of certification, March 6, 1956.

Montreal, Quebec — After two meetings of negotiations, the office employees of Price Brothers at Kenogami, Jonquieres and Riverbend, members of local 272 and 278, have accepted renewal of their labor agreement for a period of two years with the following gains:

Effective May 1 1956, \$21 per month of 5 per cent whichever is greater, effective May 1, 1957, 5 per cent general increase.

The Company will contribute \$2.25 per month per employe in the group insurance welfare plans.

The union gained the irrevocable check-off, of union dues. The company agreed that the union will present request for merit increases in the early part of April and November each year for discussion and approval of the company.

A comparison of wages and job description with Can. Int. Paper and Abitibi Paper companies will be made by a consultant company and the result of such comparison in adjustments will be retroactive as of May 1, 1956.

These office employes are now working a 33½ hours workweek.

Marathon, Ont.—Local 219 and the Marathon Corp. of Canada, Ltd. recently completed negotiations on a new contract. This agreement provides \$21 per month general increase effective May 1, 1956, and a 5 per cent general increase effective May 1, 1957.

Merriton, Ont.—Negotiations between Alliance Paper Mills, Ltd. and OEIU Local 263 have been completed. The new contract provides an across the board increase,

as well as a union shop. Union delegates W. K. Doherty and M. DePetris reported many improvements and clarifications in the contract language.

Red Rock, Ont.—Miss Mary Heins was recently elected to the position of Recording Secretary of Local 267.

Beardmore-Nippigon, Ont.—The St. Lawrence Corp., Ltd. has agreed to a new contract which includes a \$21 per month general increase effective May 1, 1956, and a 5 per cent general increase effective May 1, 1957. The scalers employed by this company have been certified and are now covered by their first agreement.

Dryden, Ont.—Mrs. Murial Case was recently elected to replace Mrs. Kay Shepard as Recording Secretary of Local 327. This vacancy was due to Mrs. Shepard resigning her position with the company.

Grand Falls, Nfld.—Local 255 has recently concluded its negotiations with the Anglo-Newfoundland Development Co., Ltd. This new agreement provides for a \$21 per month across the board general increase, plus an additional \$4 per month to all employes between the standard and the maximum of the rate range. Representative MacArthur reports that the contract also provides one extra holiday and a \$1 per month increase in insurance benefits.

MacKenzie Proffers Organizational Aid

President Coughlin recently received the following letter from J. MacKenzie, director of organization of the Canadian Labor Congress: "Your communication of July 10, 1956, received and contents noted. "Please be advised that this Congress is very much interested in the extension of organization in what we term the White Collar field. We are prepared and will lend assistance in every way possible to the advancement of the Office Employees International Union. Our staff has been advised that any and all assistance they can render will be appreciated, and is expected from them. I hope that we will be able to say in the near future that your organization has reaped some benefit from the merged organization that exists under the name Canadian Labour Congress.

"We realize of course that the Office Workers field is one of the more difficult in which to extend organization, but you can be assured that anything we can do will be done.

"With best wishes, I am
Fraternally yours,
/S/ J. MacKenzie,
Director of Organization"

The International Union is happy to report that Director MacKenzie and his staff were quick to make good on their promise of assistance to the OEIU.

Northwest Conference Organizer William Lowe reports that as a result of the assistance of T. C. Gooderham, Regional Director of the Canadian Labor Congress, and Representatives W. G. Gauld and D. Radford, the OEIU has now been certified for Canadian Industries, Ltd. at James Island, B. C. Brother Lowe also reports that with the assistance of the above-named organizers, the majority of the employes at Yarrows Shipyard, Ltd. in Victoria, B. C. have joined the OEIU, and Local 15 has petitioned for certification. Organizer Lowe expressed deep appreciation for the assistance of Brothers Playfair, Freethy, Bayliss, Taylor, Lindstrom and Geddes in these campaigns.

The International Union forwarded to Brother MacKenzie a letter of thanks for the active assistance of the members of his staff in these campaigns, and expressed confidence that with this type of cooperation the OEIU will continue to expand rapidly in Canada.

Bowater Signs New Agreement



Shown above is the negotiating team of Local 254 and the Bowater's Newfoundland Pulp and Paper Mills, Ltd., at Corner Brook, Nfld. Back row left to right: H. Mills, A. Herman, general purchasing agent; E. Kane, personnel supt.; L. Lee, G. Penny, mill manager; A. Smith, E. Power, F. Huck, secretary-treasurer and W. Calhoun. Seated: Miss P. Baggs, secretary personnel supt.; A. Martin, general

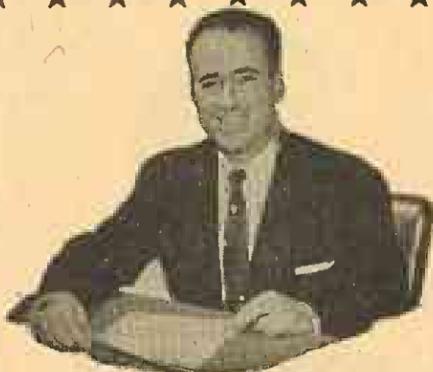
manager, A. MacArthur, international representative, and Miss I. O'Rourke.

As a result of these negotiations the new contract provides for a general increase of \$21 per month effective June 1, 1956, with an additional \$4 per month in labor grades from 1 to 6, and an automatic wage increase of 5 per cent across the board effective June 1, 1957.



from the desk
of the
PRESIDENT

HOWARD COUGHLIN



Director of Organization Douglas and your President had a meeting with Director of Organization John Livingston of the AFL-CIO. We compared notes on numerous organizational campaigns throughout the United States and Canada, with particular emphasis on our campaign to organize the 97 branches of Blue Cross.

Prior to our meeting, we have been receiving regular reports from regional directors of the AFL-CIO regarding the progress of Blue Cross campaigns. Slowly but surely we are making progress in this first national campaign waged by the OEIU. Director of Organization Livingston gave us much additional information relative to organizational progress. He assured us that large numbers of additional AFL-CIO organizers will be assigned to the campaign.

We were very much impressed with the interest in our organization displayed by Brother Livingston. At a recent meeting of the Executive Board of the Industrial Union Department of the AFL-CIO at Denver, Colo., Mr. Livingston devoted the major part of his speech to the necessity for the unionization of white collar workers, with much stress on the need for helping our organization. At our recent meeting Brother Livingston reiterated his feelings regarding the need for unionization of office and clerical employes.

As the campaign to organize the clerical employes of Blue Cross progresses, it becomes increasingly important that our local unions participate fully in this monumental task. Local Unions involved should remain in close touch with the AFL-CIO organizers assigned to organize Blue Cross. All local unions should offer their services in leaflet distribution, house visits, and all other work necessary to bring this campaign to a successful conclusion. In those cities where OEIU organizers or International representatives are working with AFL-CIO organizers, such organizers or representatives should be in constant contact with the AFL-CIO staff. The OEIU, through its representatives and active rank and file, must be activated fully and wholeheartedly if this campaign is to be crowned with success.

We have received tremendous support from the higher echelons of the labor movement in this Blue Cross drive. Nelson Cruikshank, Director of the Social Security Department of the AFL-CIO, has kept in close touch with National Blue Cross and has insisted that that organization adopt a more favorable attitude toward the unionization of its staffs. George Meany, President of the AFL-CIO, recently forwarded a letter to National Blue Cross, in which he indicated his disapproval of anti-union tactics used by certain representatives of Blue Cross in order to discourage collective bargaining. He stated in effect that Blue Cross depended, for the most part, on the support of organized labor for their very existence, and called upon Blue Cross to adopt a more affirmative attitude toward the organization of their staffs. Numerous other officials of the AFL-CIO have directed communications to Blue Cross, calling upon that organization to recognize the rights of their employes to organize. Many International Unions have indicated that they would seek other forms of hospitalization coverage if certain anti-labor tactics were continued to be used in opposition to employes' rights to organize.

We are hereby urging that all of our local unions, International representatives and organizers keep in close touch with Director of Organization Douglas relative to this campaign.

OEIU Member on ALES Board

Miss Betty Bradford of Local 119 at Chattanooga, Tenn., was elected to the Board of Directors of the American Labor Education Service at a work shop conference held at Sarah Lawrence College, Bronxville, N. Y., sponsored by the ALES.

The purpose of the work shop was to discuss common problems;

to assist each other in the solution of problems; to determine how white collar unions can better consolidate; to discuss automation and its effect on the worker; to discuss the economic structure and the effect the labor movement as made upon it, and to discuss the changing psychology of white collar workers.

Additional News from the Local Unions

Omaha, Nebr.—Local 53 reports the signing of the agreement with the Tumpance Company, Inc., USAF Departmental Industrial Equipment, Offutt Air Force Base, Omaha, Nebr.

This contract will be in effect for one year and provides for eight (8) paid holidays, check-off, liberal vacation and sick-leave provisions, and an across-the-board increase retroactive to February 6, 1956, funeral leave with pay, and severance pay.

The negotiations were handled by North Central Org. Conf. organizer Gene Dwyer, Mary Ann Wilson, Local 53, President, and Committeemen Richard Sullivan, Vernon Shiffer, Wilbur Earwood, and George Casey.

New York, N. Y.—An organizational drive has been conducted among the Ballantine salesmen selling in Nassau County through John Lynch Company, the distributor of Ballantine Beer for that area.

The drive was one of the most rapid drives conducted by the Local Union in its organizing history. A majority of the men were signed up within a period of days from the initial meeting. The Company agreed to a consent election and the election was held shortly thereafter.

The results of the election showed a majority of the salesmen casting their votes for Local 153. A contract for these men will be negotiated shortly. The drive was led by newly appointed Business Representative James Hayes who was assisted by Business Representative John Fleming.

Ballantine now, at least within certain geographic areas, i.e., Nassau County, has now joined the ranks of Union sold beer. A renewed effort will now be made by the Local Union to bring Ballantine beer salesmen, throughout New York City and New Jersey, into Local 153.

Oakland, Calif.—Business Representative John B. Kinnick announces a string of contract settlements in the past month which chalked up still more gains for members of Local 29. He states that the office employes working for San Jose area milk companies, men's clothing stores, United Crusade, and American News Co. shared in the advances. At the same time, he says, negotiations have reached a crucial stage with Kaiser Foundation Hospital and with Dr. R. M. Layne. He added that 50 employes working in the offices of six San Jose area milk companies gained an average increase of \$35 a month starting June 15, in a contract ratified on June 25. Under the contract a typist receives \$265 a month, comptometer operator \$285, and an accounts payable clerk \$305.

In addition, the contract calls for two weeks vacation after one year of service; three weeks after five, with pro rata vacation pay when you leave the job.

Pearl River, N. Y.—Local 159 has recently completed negotiations with the Dexter Folding Company. The new agreement provides for a holiday the day before Christmas and four hours on New Year's Eve with pay. The agreement also provides for leave with pay in the event of death of a member of an employe's immediate family. The seniority provisions of the agreement were also improved and now include provision for maintaining but not continuing seniority ac-

cumulation when an employe is transferred out of the union. When members of Local 159 are called for jury duty the company agrees to pay the difference in the amount received for such service and the employe's normal earnings. Any employe required to work on a recognized holiday will now receive time and a half in addition to the holiday pay, or two and a half times the normal rate of pay.

Secretary-Treasurer James Brower reports that the employes are very well satisfied with their new agreement.

Elyria, Ohio—In the recent negotiation of a contract between Local 177 and the American Standard Corp., President R. Firth announced the following improvements: an across the board increase of .0575 cent and an upgrade and increase in pay due to current inequities as much as \$40 per month. The new agreement also provides for time and half in addition to straight time when an employe is required to work on a holiday, thus if an employe is required to work he shall receive two and a half times his regular rate of pay.

Pittsburgh, Pa.—President Sally Douty of Local 33 advises that in a recent opening of the agreement with M. Rom & Sons an across the board increase for all employes and improvements in their welfare benefits were obtained.

St. Louis Mo.—President Margaret Ritch of Local 13 points out that in recent negotiations between that local and the Atlas Awning Co. the employes received \$4 per week for the first year and \$4 per week for the second year of the agreement. Other improvements in the contract were the addition of Veterans' Day as a paid holiday, improvement in the arbitration procedure and changes in the insurance plan which improve the benefits to the employes.

New York, N. Y.—The salesmen of the Colgate Palmolive Company, at a meeting held a short time ago, unanimously ratified a new two-year agreement.

The new contracts calls for an across-the-board increase of \$3.50 this year and \$3 next year. A lengthy discussion and negotiation of the bonus plan for the salesmen revealed the fact that consideration had not been allowed for territorial changes in the formulation of bonus quotas. As a result of this discovery by the Negotiating Committee, it became possible for the salesmen to have their bonus quotas adjusted downward for practically the entire sales force.

Included in the negotiation, although not made part of the con-

**Had Enough?
Vote Labor
On Nov. 6**

tract, was the inclusion of a Disability Plan to be incorporated into the present Pension Plan covering these Local 153 members. Christmas Eve was added to the holiday schedule.

The contract was negotiated for the salesmen by a Committee consisting of: Chief Shop Steward Charles Kriegel, Edward Newkirk, Michael Zaccaro, Geoffrey Fitzgerald, Walter Werman and William Parrish. Local 153 was represented by Business Representatives Ben J. Cohan and John Fleming.

Cleveland, Ohio—The new two-year agreement by Local 17 with Chase Brass provides for a wage increase of 5 per cent the first year (\$15 to \$28.50 per month), and 3½ per cent the second year (\$11.50 to \$21). The vacation clause has been amended from one week after six months, two weeks after one year and three weeks after fifteen years, to include thirteen days after ten years. The life insurance currently carried by the employes will be continued, with the company paying the premiums on the first \$2,000 coverage. The

sick and accident benefits will be increased from \$35 to \$40 per week.

Under this new agreement all retired employes and their spouses will receive hospitalization for the balance of their lives, with the premiums being paid by the company. All work performed on holidays in the future will be paid for at two and a half times the regular rate instead of double time. The union membership requirement has been changed to provide that new employes must join the union after 60 days instead of 90 days.

Vice President Finnerty announced that under the new agreement the minimum wage will be \$58 per week and the top rate \$150 per week.

Local 179 Signs New Agreement With ARO



Shown above are, left to right: Robert M. Williams, director, ARO, Inc.; L. H. (Pete) Snelson, Chairman ARO unit of Local 179; J. O. Bloodworth, OEIU vice president; and June F. Jarrell, secretary ARO unit.